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BVR publishes first comprehensive body of knowledge on compensation valuation in the healthcare industry

January 28, 2013 – Portland, OR – Business Valuation Resources (BVR) is pleased to announce the release of the *BVR/AHLA Guide to Healthcare Industry Compensation and Valuation*, the first comprehensive body of knowledge for the emerging appraisal discipline of compensation valuation (CV) in the healthcare industry.

Edited by thought-leaders Timothy Smith, CPA/ABV and Mark Dietrich, CPA/ABV, the *BVR/AHLA Guide to Healthcare Industry Compensation and Valuation* is a must-have resource for appraisers, consultants, attorneys, and industry participants who deal with physician compensation arrangements. It is organized into five important sections:

1. Introduction to healthcare compensation and valuation
2. Regulatory matters in compensation valuation
3. Topics in the economics and analysis of physician services
4. Appraising compensation arrangements
5. Advanced issues and specialized topics in healthcare compensation valuation

“With its robust 42 chapters and practice aides that present a systematic treatment of both the theory and practice of compensation valuation, this Guide is sure to become the industry’s “go-to” source,” said Sarah Andersen, Publisher at BVR. “Any professional working in the emerging field of compensation valuation in healthcare should add this reference to their library.”

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Guide highlights include:

- An introduction to CV with chapters on the unique aspects of the discipline, adaptation of standard definitions of fair market value (FMV), and the approaches to value, methodology, and the content elements of CV reports
- Reasonable compensation for tax purposes
- Regulatory matters affecting CV practice
- Specialized topics in the economics and analysis of physician services
- Comprehensive overview that addresses the appraisal of major types of compensation arrangements
- Advanced issues and specialized topics with three separate chapters on compensation per wRVU
- A guide to navigating the chapters for different reading groups including appraisers, attorneys, analysts, and healthcare administrators.

To learn more or request a review copy, please contact Sarah Andersen at (503) 291-7963 ext. 123 or saraha@bvresources.com.

About BVR

Top business valuation firms depend on BVR for authoritative market data, continuing professional education, and expert opinion. Our customers include business appraisers, certified public accountants, M&A professionals, business brokers, lawyers and judges, private equity funds and venture capitalists, owners, and CFOs, among others. For more information, please visit www.bvresources.com.